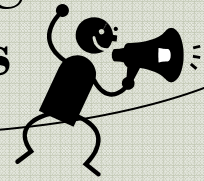


TIPS FOR MOTIVATION

Motivating Principles



The average person works at **50%** of their capable productivity!

$$\text{Performance} = f(\text{ability})(\text{motivation})$$

7 Strategies for Motivation

Positive Reinforcement- Positive communication is a tool used to reinforce good behavior; it builds self esteem and inspires confidence in an individual.

Effective Accountability- Hold people accountable for actions. This will send a strong message to the group about expectations and follow through.

Fair Treatment- Giving preferential treatment to friends can unmotivate other individuals to work hard for your organization. Make sure you are staying fair and consistent with policies and rewards.

Satisfying Team Members Needs- Everyone is motivated by different means. Assess each member to find what motivates them to be productive.

Goal Setting- Set goals that team members can strive to achieve. Celebrate goals that are accomplished, and show disappointment when performance is not met.

Set High Expectations- Establish high expectations for all students--and provide the support necessary to achieve these expectations--have high rates success.

Base Rewards on Performance- Praise, either public or private with reward members for accomplishing the goals of the organization.



Motivation

Tips for Motivating Others

- | | |
|---|---|
| <ol style="list-style-type: none">1. Listen2. Smile3. Be available4. Allow freedom of expression5. Ask for a report or advice6. If an idea is not adopted, tell the originator why7. Give notes of thanks for a job well done8. Arrange for discounts to events9. Plan annual ceremonial events10. Involve members in goal setting11. Respect a member's wishes12. Keep things challenging13. Greet members by name14. Take time to explain fully15. Celebrate Birthdays16. Communicate standards and be consistent17. Surprise your team from time to time | <ol style="list-style-type: none">18. Find additional responsibilities19. Respect sensitivities20. Send cards21. Be careful of what you say and how you say it22. Be a real person23. Have clear goals and objectives24. Be objective25. Say "thank you"26. Compliment27. Wave28. Give a standing ovation29. Never forget that the leader sets the style for the members30. Add something positive31. Show your members that you have confidence in them and expect them to do their best32. When you make a mistake, admit it. |
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