

## What Can I Do With a Major in Finance?

### **Possible Career Options**

*(some career options could require advanced study)*

Accountant  
 Actuary  
 Appraiser  
 Attorney  
 Bond Manager  
 Budget Analyst  
 Business Analyst  
 Business Credit/Loan Specialist  
 Claim Adjuster/Examiner  
 Collection Agent  
 Commodities Trader  
 Consumer Credit/Loan Officer  
 Credit Counselor  
 Customer Service Representative  
 Estimator  
 External Auditor  
 Financial Analyst  
 Financial Economist  
 Financial Planner  
 Government Official  
 Industrial/Institutional Buyer  
 Insurance Agent/Broker  
 Internal Auditor  
 International Trade Specialist  
 Inventory Control Specialist  
 Inventory Data Manager  
 Investment Broker  
 Investment Researcher  
 Management Accountant  
 Market Research Analyst  
 Marketing Representative  
 Pension Fund Manager  
 Portfolio Analyst  
 Property Manager  
 Public Practice Accountant  
 Rate Analyst  
 Real Estate Developer  
 Real Estate Salesperson/Broker  
 Securities Analyst  
 Securities Broker  
 Special Agent  
 Systems Analyst  
 Treasury Management Specialist  
 Trust Analyst

### **Transferable Skills**

Possesses high analytical capability  
 Analyzes and organizes financial information  
 Communicates financial information  
 Balances interests in both data and people

### **Analytical Skills**

Organizes, analyzes, and interprets numerical data  
 Makes sound judgment and decisions to solve quantitative problems  
 Ensures accuracy

### **Technical Skills**

Uses computers  
 Derives information from a variety of sources  
 Possesses strong mathematical aptitude

### **Business Skills**

Understands business management  
 Knows accounting principles  
 Learns financial structures of an organization  
 Works in cross functional teams

### **Communication Skills**

Forecasts future financing needs  
 Constructs a cash budget  
 Estimates the cost of short/long-term funds  
 Calculates a portfolio's expected return  
 Analyzes lease financing from the perspective of a lessee or lessor  
 Articulates the relationships among value and required return for a security

## **Employment Sites**

Past interns and graduates have worked at:

Akron Brass Company  
Ashland University  
Auto Workers Credit Union Inc.  
Avon High School  
Banc One Company  
Borden Incorporated  
Business Insurers Company of Guildford Company  
Camelot Music Incorporated  
Industrial Savings and Loan  
Merrill Lynch Incorporated  
National City Bank of Ashland  
Rubbermaid Incorporated  
Sherwin Williams Company  
St. Johns River Hospital  
Third National Bank  
U.S. Treasury Department Office  
United Parcel Service Company  
Westfield Companies

## **Experiential Education**

Assisting city finance director with report development and assessments

Completing tax forms for elderly and disadvantaged individuals through VITA program

Analyzing stock market trends for an investment company

Learning the company's TQM system through statistical process control, bench marking, internal operations auditing, and team building

Performing policy and fiscal research on state programs at the direction of budget analysts

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## **Additional Resources**

Eberts, Majorie and Gisler, Margaret, (1999), *Career For Financial Mavens and Other Money Movers*, VGM Career Horizons: Chicago, IL.

Lambert, Stephen E., (1997), *Great Jobs for Business Majors*, VGM Career Horizons: Chicago, IL.

*Occupational Outlook Handbook*, (2002-03), US Department of Labor.

Ring, Trudy, (1999), *Careers in Finance*, VGM Career Horizons: Chicago, IL.

Stair, Lila B., (1998), *Careers in Business*, VGM Career Horizons: Chicago, IL.